



Pat Kaufman

SENIOR BUSINESS PARTNER
EXECUTIVE COACH

Pat Kaufman has a comprehensive background in values-based executive leadership, organizational development, and strategic thinking. She loves being a catalyst to help others increase their leadership impact in the organizations they serve. Pat has worked successfully with leaders in the United States, Canada, and Australia.

Pat serves as a Senior Business Partner and Executive Coach with Progression Partners, helping candidates enhance their leadership skills through executive coaching and organizational consulting. She is a Certified Birkman Coach with expertise in the original Birkman Assessment, the Birkman Leadership Comparison, and the Birkman 360 Assessment, providing candidates with leadership feedback from the perspective of the leader, direct reports, peers, and others. In addition to the Cornerstones of Leadership, she has expertise in Situational Leadership and the Seven Habits of Highly Effective People. The goal is always the same – to expand leadership skills, awareness, and impact.

Her for-profit career has included executive positions as Vice President of Sales and Marketing at Blanchard, Senior Consultant and product developer for Stephen R. Covey, and Executive Vice President at Brian Tracy International. In addition, she served as National Sales Training Director for GTE/Verizon and Director of Learning and Development for HomeFed Bank, where she developed an award-winning New Employee Orientation program. Collaborations have included The Trust Edge Leadership Institute, GoInnovate, and WhyTry.

Pat's dedication to community service is evident in her role as a lead partner at Amplified Impact Partners in San Diego, where she provides pro bono consulting to nonprofits. She has also served as Executive Director of Kickstart Kids, a character development program in Texas, which annually served over 9,000 students. In San Diego, she served as National Vice President and board member at the Foundation for Pet Provided Therapy. She has also supported community youth programs for many years.

A graduate of the University of Illinois (Champaign-Urbana) in Communications, Pat is a lifelong learner; her commitment to growth-promoting collaboration and support is inspiring. As a skilled conversation partner, she is dedicated to the growth and success of individuals and the organizations they serve.



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